

Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2019 (Based on Japanese GAAP)

August 2, 2019

Company name: YUASA TRADING CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 8074 URL <http://www.yuasa.co.jp>
 Representative: Representative Director, President & CEO Hiroyuki Tamura
 Inquiries: General Manager Finance Dept. Takeshi Maeda TEL (03)6369-1366
 Scheduled date to file Quarterly Securities Report: August 6, 2019
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2019 (from April 1, 2019 to June 30, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2019	108,181	6.1	1,808	5.0	2,062	5.5	1,406	7.6
Three months ended June 30, 2018	101,988	8.1	1,722	56.5	1,955	50.4	1,307	26.6

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2019	63.56		62.92	
Three months ended June 30, 2018	59.01		58.26	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2019	229,041	76,400	33.2
As of March 31, 2019	247,747	77,118	30.9

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2019	–	60.00	–	80.00	140.00
Year ending March 31, 2020	–				
Year ending March 31, 2020 (Forecast)		70.00	–	80.00	150.00

3. Forecast of consolidated financial results for the year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2019	237,800	5.1	6,020	14.9	6,520	14.1	4,350	15.4	196.60
Full year	500,000	1.3	14,000	11.8	15,000	11.6	10,000	10.6	451.94

4. Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2019
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2019	23,155,882 shares	As of March 31, 2019	23,155,882 shares
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Number of treasury shares at the end of the period

As of June 30, 2019	1,021,347 shares	As of March 31, 2019	1,029,287 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2019	22,134,576 shares	Three months ended June 30, 2018	22,159,288 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Assets		
Current assets		
Cash and deposits	36,870	36,624
Notes and accounts receivable - trade	132,715	110,712
Electronically recorded monetary claims - operating	17,805	19,071
Inventories	16,596	19,484
Other	3,987	4,143
Allowance for doubtful accounts	(89)	(82)
Total current assets	207,885	189,954
Non-current assets		
Property, plant and equipment	13,051	12,956
Intangible assets		
Goodwill	1,372	1,290
Other	2,872	2,554
Total intangible assets	4,245	3,844
Investments and other assets		
Retirement benefit asset	6,436	6,429
Other	16,701	16,421
Allowance for doubtful accounts	(573)	(565)
Total investments and other assets	22,565	22,285
Total non-current assets	39,861	39,087
Total assets	247,747	229,041

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Liabilities		
Current liabilities		
Notes and accounts payable - trade	129,554	112,788
Electronically recorded obligations - operating	19,093	18,966
Short-term borrowings	3,048	3,034
Income taxes payable	2,583	265
Provision for bonuses	2,415	1,159
Provision for bonuses for directors (and other officers)	89	–
Other	8,009	10,127
Total current liabilities	164,794	146,342
Non-current liabilities		
Provision for share-based remuneration	49	66
Provision for share-based remuneration for directors (and other officers)	41	53
Retirement benefit liability	638	646
Other	5,103	5,532
Total non-current liabilities	5,834	6,298
Total liabilities	170,628	152,641
Net assets		
Shareholders' equity		
Share capital	20,644	20,644
Capital surplus	6,785	6,791
Retained earnings	44,654	44,285
Treasury shares	(1,454)	(1,443)
Total shareholders' equity	70,630	70,276
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,715	3,506
Deferred gains or losses on hedges	(0)	(0)
Foreign currency translation adjustment	(127)	(100)
Remeasurements of defined benefit plans	2,432	2,270
Total accumulated other comprehensive income	6,020	5,675
Share acquisition rights	396	381
Non-controlling interests	71	66
Total net assets	77,118	76,400
Total liabilities and net assets	247,747	229,041

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Net sales	101,988	108,181
Cost of sales	92,176	97,868
Gross profit	9,811	10,313
Selling, general and administrative expenses	8,089	8,504
Operating profit	1,722	1,808
Non-operating income		
Interest income	310	332
Dividend income	104	117
Other	81	87
Total non-operating income	496	537
Non-operating expenses		
Interest expenses	256	266
Other	7	17
Total non-operating expenses	263	284
Ordinary profit	1,955	2,062
Extraordinary income		
Gain on sales of non-current assets	–	1
Gain on sales of investment securities	–	1
Total extraordinary income	–	2
Extraordinary losses		
Loss on retirement of non-current assets	–	0
Loss on disaster	14	–
Total extraordinary losses	14	0
Profit before income taxes	1,940	2,065
Income taxes	630	662
Profit	1,310	1,402
Profit (loss) attributable to non-controlling interests	2	(4)
Profit attributable to owners of parent	1,307	1,406

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Profit	1,310	1,402
Other comprehensive income		
Valuation difference on available-for-sale securities	(557)	(210)
Deferred gains or losses on hedges	28	(0)
Foreign currency translation adjustment	(146)	27
Remeasurements of defined benefit plans, net of tax	(140)	(162)
Total other comprehensive income	(816)	(344)
Comprehensive income	494	1,057
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	492	1,061
Comprehensive income attributable to non-controlling interests	2	(3)