

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2020 (Based on Japanese GAAP)

February 2, 2021

Company name: YUASA TRADING CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 8074 URL <https://www.yuasa.co.jp>
 Representative: Representative Director, President & CEO Hiroyuki Tamura
 Inquiries: General Manager Finance Dept. Hideki Tani TEL (03)6369-1366
 Scheduled date to file Quarterly Securities Report: February 4, 2021
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2020	311,620	(13.6)	5,718	(33.0)	6,458	(30.5)	4,306	(33.2)
Nine months ended December 31, 2019	360,706	1.5	8,529	0.8	9,290	1.5	6,448	5.8

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2020	194.38		193.03	
Nine months ended December 31, 2019	290.81		288.64	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2020	229,656	83,745	36.3
As of March 31, 2020	237,071	81,028	34.0

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2020	–	70.00	–	80.00	150.00
Year ending March 31, 2021	–	30.00	–		
Year ending March 31, 2021 (Forecast)				70.00	100.00

3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	450,000	(8.4)	9,250	(22.1)	10,000	(21.9)	6,700	(25.1)	301.69

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2020
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2020	23,155,882 shares	As of March 31, 2020	23,155,882 shares
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Number of treasury shares at the end of the period

As of December 31, 2020	1,070,930 shares	As of March 31, 2020	960,531 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2020	22,157,340 shares	Nine months ended December 31, 2019	22,175,407 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2020	As of December 31, 2020
Assets		
Current assets		
Cash and deposits	43,780	37,101
Notes and accounts receivable - trade	116,621	103,481
Electronically recorded monetary claims - operating	18,287	20,149
Inventories	16,190	18,531
Other	2,641	3,574
Allowance for doubtful accounts	(59)	(93)
Total current assets	197,460	182,744
Non-current assets		
Property, plant and equipment	13,601	15,649
Intangible assets		
Goodwill	2,907	3,108
Other	2,285	2,249
Total intangible assets	5,192	5,357
Investments and other assets		
Retirement benefit asset	6,718	6,770
Other	14,592	19,717
Allowance for doubtful accounts	(494)	(583)
Total investments and other assets	20,816	25,904
Total non-current assets	39,610	46,911
Total assets	237,071	229,656

(Millions of yen)

	As of March 31, 2020	As of December 31, 2020
Liabilities		
Current liabilities		
Notes and accounts payable - trade	114,952	90,291
Electronically recorded obligations - operating	18,555	32,801
Short-term borrowings	3,489	3,813
Income taxes payable	2,506	277
Provision for bonuses	2,469	1,166
Provision for bonuses for directors (and other officers)	86	–
Other	7,834	9,663
Total current liabilities	149,894	138,013
Non-current liabilities		
Long-term borrowings	801	778
Provision for share-based remuneration	107	124
Provision for share-based remuneration for directors (and other officers)	80	112
Retirement benefit liability	705	806
Other	4,453	6,074
Total non-current liabilities	6,148	7,896
Total liabilities	156,042	145,910
Net assets		
Shareholders' equity		
Share capital	20,644	20,644
Capital surplus	6,804	6,815
Retained earnings	50,269	52,125
Treasury shares	(1,362)	(1,734)
Total shareholders' equity	76,356	77,851
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,515	4,357
Deferred gains or losses on hedges	0	0
Foreign currency translation adjustment	(110)	(289)
Remeasurements of defined benefit plans	1,921	1,485
Total accumulated other comprehensive income	4,327	5,554
Share acquisition rights	299	272
Non-controlling interests	45	66
Total net assets	81,028	83,745
Total liabilities and net assets	237,071	229,656

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Net sales	360,706	311,620
Cost of sales	326,500	280,750
Gross profit	34,206	30,869
Selling, general and administrative expenses	25,676	25,151
Operating profit	8,529	5,718
Non-operating income		
Interest income	1,068	988
Dividend income	245	208
Other	285	414
Total non-operating income	1,598	1,611
Non-operating expenses		
Interest expenses	787	672
Other	49	197
Total non-operating expenses	837	870
Ordinary profit	9,290	6,458
Extraordinary income		
Gain on sales of non-current assets	44	0
Gain on sales of investment securities	268	330
Gain on extinguishment of tie-in shares	–	16
Total extraordinary income	312	346
Extraordinary losses		
Loss on sales of non-current assets	4	2
Loss on retirement of non-current assets	0	22
Amortization of leasehold interests in land	14	–
Loss on sales of investment securities	0	–
Logistics restructuring cost	23	–
Loss on disaster	9	10
Loss on COVID-19	–	109
Total extraordinary losses	51	144
Profit before income taxes	9,552	6,661
Income taxes	3,121	2,362
Profit	6,430	4,298
Loss attributable to non-controlling interests	(18)	(8)
Profit attributable to owners of parent	6,448	4,306

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Profit	6,430	4,298
Other comprehensive income		
Valuation difference on available-for-sale securities	350	1,847
Deferred gains or losses on hedges	(1)	0
Foreign currency translation adjustment	(68)	(180)
Remeasurements of defined benefit plans, net of tax	(486)	(436)
Total other comprehensive income	(205)	1,230
Comprehensive income	6,224	5,528
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,241	5,538
Comprehensive income attributable to non-controlling interests	(16)	(10)