Data

Key Financial Data

Financial Data

| | Unit | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021* | FY2022 |
|--|--------------------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Net sales | millions of yen | 400,252 | 442,213 | 441,723 | 442,042 | 446,335 | 461,749 | 493,627 | 491,348 | 432,185 | 462,725 | 504,806 |
| Operating profit | millions of yen | 7,310 | 9,518 | 9,815 | 10,357 | 10,923 | 11,402 | 12,517 | 11,871 | 8,983 | 11,880 | 14,599 |
| Ordinary profit | millions of yen | 7,827 | 9,782 | 10,353 | 11,039 | 11,704 | 12,149 | 13,437 | 12,804 | 10,011 | 11,744 | 15,382 |
| Profit attributable to owners of parent | millions of yen | 5,276 | 5,483 | 7,494 | 7,190 | 7,777 | 8,261 | 9,038 | 8,950 | 6,930 | 8,058 | 10,079 |
| Total assets | millions of yen | 196,740 | 205,669 | 204,897 | 202,891 | 216,984 | 235,022 | 247,747 | 237,071 | 237,487 | 259,413 | 271,218 |
| Interest-bearing debt | millions of yen | 32,357 | 22,296 | 11,935 | 4,972 | 3,117 | 3,138 | 3,048 | 4,290 | 4,472 | 3,709 | 3,691 |
| Net debt to equity ratio | times | 0.09 | (0.10) | (0.37) | (0.45) | (0.47) | (0.46) | (0.44) | (0.49) | (0.42) | (0.54) | (0.51) |
| Net cash provided by (used in) operating activities | millions of yen | 5,729 | 9,407 | 12,476 | 9,114 | 11,908 | 6,645 | 4,387 | 12,970 | 5,982 | 10,213 | 8,338 |
| Net cash provided by (used in) investing activities | millions of yen | (3,329) | (880) | 3,550 | (589) | (3,652) | (1,355) | (873) | (2,843) | (3,509) | 4,776 | (2,845) |
| Net cash provided by (used in) financing activities | millions of yen | (4,323) | (11,782) | (11,810) | (8,982) | (5,501) | (2,418) | (3,182) | (3,509) | (3,713) | (3,553) | (6,890) |
| EPS (basic earnings per share) | yen | 24.21 | 250.78 | 340.82 | 326.27 | 352.45 | 373.22 | 408.27 | 403.55 | 313.03 | 364.54 | 466.23 |
| BPS (net assets per share) | yen | 172.81 | 2,010.64 | 2,369.99 | 2,573.88 | 2,910.02 | 3,236.29 | 3,464.20 | 3,635.18 | 4,057.16 | 4,160.75 | 4,483.99 |
| Dividend per share | yen | 6 | 6 | - | 100 | 95 | 110 | 140 | 150 | 100 | 123 | 140 |
| ROA (return on assets) | % | 4.0 | 4.9 | 5.0 | 5.4 | 5.6 | 5.4 | 5.6 | 5.3 | 4.2 | 4.7 | 5.8 |
| ROE (return on equity) | % | 20.8 | 13.4 | 15.6 | 13.2 | 12.9 | 12.2 | 12.2 | 11.4 | 8.1 | 8.9 | 10.8 |
| Equity ratio | % | 19.1 | 21.4 | 25.5 | 28.0 | 29.6 | 30.5 | 30.9 | 34.0 | 37.7 | 35.5 | 34.9 |
| Total payout ratio | % | 24.8 | 23.9 | 24.9 | 30.6 | 27.0 | 29.5 | 34.3 | 37.2 | 31.9 | 33.7 | 67.0 |

(fiscal year)

Securities Report

https://www.yuasa.co.jp/ir/library/asr.html

Non-financial Data

Scope: [Non-consolidated] YUASA TRADING CO., LTD. [Group companies] Subsidiaries and affiliates (excluding affiliates accounted for by the equity method)

Environment (consolidated)

| CO ₂ emissions (Scope 1 & 2) | | | FY2020 | FY2021 | FY2022 |
|---|-----------|-------------------|--------|--------|--------|
| [Non-consolidated] | Scope 1 | t-CO ₂ | 899 | 943 | 1,025 |
| | Scope 2 | t-CO ₂ | 1,054 | 1,261 | 1,232 |
| | Scope 1&2 | t-CO2 | 1,953 | 2,204 | 2,257 |
| | Scope 1 | t-CO2 | _ | _ | 3,020 |
| [Group companies] | Scope 2 | t-CO2 | - | - | 1,405 |
| | Scope 1&2 | t-CO ₂ | _ | _ | 4,425 |
| [Non-consolidated + Group companies] | Scope 1&2 | t-CO ₂ | _ | _ | 6,682 |

| CO ₂ emissions (Scope 3 ^{*1,2}) | | Unit | FY2020 | FY2021 | FY2022 |
|--|---|-------|--------|--------|--------|
| [Non-consolidated] | Emissions related to logistics and data centers | t-CO2 | 735 | 688 | 639 |

*1 Due to boundary changes, CO₂ emissions from Scope 1 and 2 related to logistics and data centers, which were included in the figures disclosed in FY2020 and FY2021, are disclosed as Scope 3 (the above Scope 3 figures are CO₂ emissions from logistics and data centers only).

*2 For other Scope 3 emissions, we are currently calculating emissions from manufacturing products we handle, fuel and energy activities not included in Scope 1 and 2, and emissions related to our employees commuting to work.

Society (non-consolidated)

| | Unit | FY2020 | FY2021 | FY2022 |
|--|---------|---------------|---------------|---------------|
| Number of employees \star_3 (figures in parentheses are consolidated) | persons | 1,079 (2,487) | 1,074 (2,489) | 1,103 (2,533) |
| (Male) | persons | 644 | 644 | 660 |
| (Female) | persons | 435 | 430 | 443 |
| Number of employees in comprehensive work position | persons | 781 | 786 | 795 |
| (Male) | persons | 751 | 754 | 762 |
| (Female) | persons | 30 | 32 | 33 |
| Percentage of female employees in comprehensive work position | % | 3.8 | 4.1 | 4.2 |
| Percentage of female employees in management position | % | 1.2 | 1.5 | 1.9 |
| New graduate employees (total) | persons | 75 | 59 | 57 |
| (Male) | persons | 43 | 44 | 35 |
| (Female) | persons | 32 | 15 | 22 |
| New graduate employees in comprehensive work position (total) | persons | 48 | 48 | 39 |
| (Male) | persons | 43 | 43 | 35 |
| (Female) | persons | 5 | 5 | 4 |
| Percentage of new graduate female employees in comprehensive work position | % | 10.4 | 10.4 | 10.3 |
| New graduate general office work employees (total) | persons | 27 | 10 | 18 |
| Percentage of permanent employees who are mid-career recruits | % | 28.3 | 28.4 | 29.9 |
| Number of employees with disabilities | persons | 16 | 19 | 20 |

| ESG Data |
|--|
| https://www.yuasa.co.jp/en/sustainability/esg/ |



| Full-time employees: Average annual income*4 | thousands of yen | - | - | 7,950 |
|---|---------------------|-------|-------|-------|
| (Male) | thousands of yen | - | - | 9,479 |
| (Female) | thousands of yen | - | - | 5,315 |
| Full-time employees: Percentage of average annual income received by $females^{\star_{4,5}}$ | % | - | - | 56.1 |
| Contract and part-time employees: Percentage of average annual income received by $females^{\star_4}$ | % | - | - | 53.9 |
| All employees: Percentage of average annual income received by females*4 | % | - | - | 55.4 |
| Average age*3 | years old | 38.0 | 38.4 | 38.7 |
| (Male) | years old | 39.3 | 39.4 | 39.7 |
| (Female) | years old | 36.0 | 37.0 | 37.2 |
| Average length of service*3 | years | 12.3 | 12.8 | 12.8 |
| (Male) | years | 13.4 | 13.5 | 13.5 |
| (Female) | years | 10.8 | 11.8 | 11.8 |
| Percentage of return to work after childcare leave | % | 90.0 | 100.0 | 100.0 |
| Percentage of male employee taking childcare leave and leave for the purpose of childcare | % | 50.0 | 34.3 | 78.1 |
| Employees working shortened hours | persons | 31 | 35 | 46 |
| Percentage of taking paid leave*3 | % | 52.1 | 56.2 | 62.8 |
| Average hours of labor*3 | hours | 2,013 | 1,977 | 1,955 |
| Average time of office arrival (non-management employees) \star_3 | time | 8:26 | 8:26 | 8:28 |
| Average time of leaving office (non-management employees) \star_3 | time | 18:25 | 18:29 | 18:27 |
| Average time spent in office (excluding breaks) (non-management employees) \star_3 | hours | 8:58 | 9:02 | 8:58 |
| Percentage of health checkups*3 | % | 100.0 | 100.0 | 100.0 |
| Stress check rate*3 | % | 100.0 | 100.0 | 100.0 |
| Number of fatalities*3 | persons | 0 | 0 | 0 |
| Number of fatal incidents*3 | cases | 0 | 0 | 0 |
| Number of negligent incidents of injury or death \star_3 | cases | 0 | 0 | 0 |
| Number of occupational injuries*3 | persons | 1 | 0 | 0 |

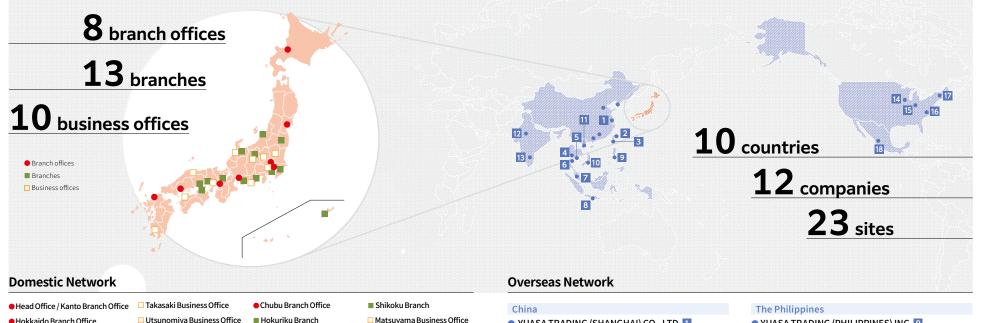
*3: Excludes seconded employees.
*4: Excludes overseas seconded employees.
*5: There is no wage difference between men and women who have the same role grade age and evaluation in the same job duties.

Governance

| | Unit | FY2020 | FY2021 | FY2022 |
|--|---------|--------|--------|--------|
| Number of Directors (including Outside Directors) | persons | 10 | 8 | 8 |
| (Male) | persons | 9 | 7 | 7 |
| (Female) | persons | 1 | 1 | 1 |
| Percentage of female Directors (including Outside Directors) | % | 10.0 | 12.5 | 12.5 |

Data

YUASA TRADING Group Network (as of March 31, 2023)



| Head Office / Kanto Branch Office | Takasaki Business Office | Chubu Branch Office | Shikoku Brai |
|-----------------------------------|-----------------------------|----------------------------|----------------|
| Hokkaido Branch Office | Utsunomiya Business Office | Hokuriku Branch | 🗆 Matsuyama I |
| Tohoku Branch Office | Higashi-Kanto Branch | 🗆 Kanazawa Business Office | 🔵 Chugoku Bra |
| Koriyama Branch | Nishi-Kanto Business Office | Kyoto Branch | 🗆 Yonago Busir |
| Niigata Branch | Yokohama Branch | Kansai Branch Office | 🛑 Kyushu Bran |
| Nagano Branch | Shizuoka Branch | Kobe Business Office | 🗆 Kagoshima B |
| Matsumoto Business Office | Hamamatsu Business Office | Himeji Branch | Okinawa Bra |
| Kita-Kanto Branch Office | Okazaki Branch | Okayama Branch | |

Group Companies in Japan

YUKO CORPORATION

| ●KOKKO CO., LTD. | MARUBOSHI CO., LTD. |
|-----------------------------|-----------------------|
| ●YUASA NEOTEC CO., LTD. | SANEI CO., LTD. |
| ● YOUR TECHNICA CO., LTD. | TAKACHIHO CORP. |
| ROBOT ENGINEERING CO., LTD. | FUSHIMAN SHOJI CO., I |
| NAKAGAWA KINZOKU CO., LTD. | YUASA QUOBIS CO., LTI |
| NAGAISANGYO CO., LTD. | URAYASU KOGYO CO., L |
| ●YUASA PRIMUS CO., LTD. | YUASALUMBERCO., LT |

ORP. IOJI CO., LTD. CO., LTD. YO CO., LTD. RCO., LTD. YUASA MACROS CO., LTD.

| 🗆 Matsuyama Business Office |
|-----------------------------|
| Chugoku Branch Office |
| Yonago Business Office |
| Kyushu Branch Office |
| Kagoshima Business Office |
| Okinawa Branch |
| |

● FUJI QUALITY HOUSE CO., LTD.

● YUASA SYSTEM SOLUTIONS CO., LTD.

YUASA BUSINESS SUPPORT CO., LTD.

MARUKEN SERVICE CO., LTD.

YUASA NENRYO CO., LTD.

connectome.design inc.

CHUBU IBI CO., LTD.

YUASA TRADING (SHANGHAI) CO., LTD. [Headquarters] Shanghai [Branches] Dalian Branch/Tianjin Branch/Suzhou Branch/ Guangzhou Branch

Taiwan

• YUASA TRADING (TAIWAN) CO., LTD. [Headquarters] Taipei 2 [Liaison Office] Taichung 3

Thailand

• YUASA TRADING (THAILAND) CO., LTD. [Headquarters] Bangkok 4 [Branch] Sriracha 5

YUASA ENGINEERING SOLUTION (THAILAND) CO., LTD. [Headquarters] Bangkok 6

Malaysia

YUASA MECHATRONICS (M) SDN. BHD. Z NICHI-MA SEIKO REMANUFACTURING (M) SDN. BHD. [Headquarters] Kuala Lumpur

Indonesia

PT. YUASA SHOJI INDONESIA 8 [Headquarters] Cikarang

YUASA TRADING (PHILIPPINES) INC. [Headquarters] Manila

Vietnam

• YUASA TRADING VIETNAM CO., LTD. [Headquarters] Ho Chi Minh City 10 [Branch] Hanoi 11

India

YUASA TRADING INDIA PRIVATE LIMITED [Headquarters] Gurgaon 12 [Branch] Bangalore 13

U.S.

• YUASA-YI, INC. [Headquarters] Chicago 14 [Branch] Cincinnati 15 South Carolina 16 New England 17

Mexico

YUASA SHOJI MEXICO. S.A. DE C.V. 18 [Headquarters] Leon

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Share Information (as of March 31, 2023)

Total number of authorized shares

hares Major shareholders (top 10) 40,000,000 shares

Total number of issued shares

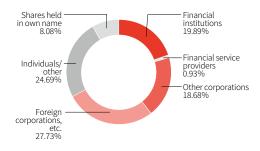
23,155,882 shares (including treasury share of 1,870,205 shares)

*1 At the meeting of the Board of Directors held at May 12, 2023, the company resolved to cancel treasury shares in order to further improve capital efficiency and share value by reducing the total number of issued shares, and the cancellation was completed in May 31, 2023. As a result, the total number of issued shares of the company after the cancellation became 22,100,000 shares.

Number of shareholders 7,412

*2 The number of shares constituting one unit is 100 shares.

Shareholder ratio



Number of Ratio of Shareholder name shares shareholding (thousand shares) (%) The Master Trust Bank of Japan, Ltd. 2,591 12.17 BNYM AS AGT/CLTS 10PERCENT 951 4.46 STATE STREET BANK AND TRUST CLIENT OMNIBUS 900 4.22 ACCOUNT OM02 505002 Yuasa Tankyo Shareholding Association 899 4.22 Custody Bank of Japan, Ltd. 840 3.95 HIKARI TSUSHIN, INC. 708 3.32 West YUASA Yamazumi Shareholding Association 688 3.23 East YUASA Yamazumi Shareholding Association 627 2.94 Yuasa Trading Employee Shareholding Association 528 2.48 Sumitomo Mitsui Banking Corporation 494 2.32

*3 The number of shares shown in the above list are rounded down to the nearest thousand shares.
*4 The ratio of shareholding is calculated by deducting treasury stock and rounded down to the second decimal place.
*5 The company holds 1,870,000 shares as treasury share, which is not included in the above table.

Further, the company shares (171,000 shares) held by the Board Incentive Plan is not included in treasury shares.

*6 Of the trust bank holding listed above, the number of shares related to trust operations of trust banks is as follows.

| The Master Trust Bank of Japan, Ltd. | 2,591 |
|--------------------------------------|-------|
| Custody Bank of Japan, Ltd. | 840 |

(thousand shares)

Company Profile (as of March 31, 2023)

| Company name | YUASA TRADING CO., LTD. |
|----------------------------|--|
| Headquarters | 7, Kanda-Mitoshirocho, Chiyoda-ku, Tokyo |
| Founded | March 1666 |
| Established | June 25, 1919 |
| Share capital | ¥20,644 million |
| Number of employees | 2,533 (consolidated) 1,103 (non-consolidated) |
| Stock exchange listing | Prime Market of Tokyo Stock Exchange |
| Security code | 8074 |
| Fiscal year | April 1 – March 31 of the following year (fiscal year ends in March) |
| Main financial institution | ons. |

Main financial institutions

[Banking]

Sumitomo Mitsui Banking Corporation

[Life insurance]

SUMITOMO LIFE INSURANCE COMPANY

[General insurance]

Mitsui Sumitomo Insurance Company, Limited

[Securities]

Nomura Securities Co., Ltd.

Trends of stock price and volume

