

Data

Key Financial Data

Securities Report

<https://www.yuasa.co.jp/ir/library/asr.html>

Financial Data

(fiscal year)

| | Unit | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021* | FY2022 |
|---|-----------------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Net sales | millions of yen | 400,252 | 442,213 | 441,723 | 442,042 | 446,335 | 461,749 | 493,627 | 491,348 | 432,185 | 462,725 | 504,806 |
| Operating profit | millions of yen | 7,310 | 9,518 | 9,815 | 10,357 | 10,923 | 11,402 | 12,517 | 11,871 | 8,983 | 11,880 | 14,599 |
| Ordinary profit | millions of yen | 7,827 | 9,782 | 10,353 | 11,039 | 11,704 | 12,149 | 13,437 | 12,804 | 10,011 | 11,744 | 15,382 |
| Profit attributable to owners of parent | millions of yen | 5,276 | 5,483 | 7,494 | 7,190 | 7,777 | 8,261 | 9,038 | 8,950 | 6,930 | 8,058 | 10,079 |
| Total assets | millions of yen | 196,740 | 205,669 | 204,897 | 202,891 | 216,984 | 235,022 | 247,747 | 237,071 | 237,487 | 259,413 | 271,218 |
| Interest-bearing debt | millions of yen | 32,357 | 22,296 | 11,935 | 4,972 | 3,117 | 3,138 | 3,048 | 4,290 | 4,472 | 3,709 | 3,691 |
| Net debt to equity ratio | times | 0.09 | (0.10) | (0.37) | (0.45) | (0.47) | (0.46) | (0.44) | (0.49) | (0.42) | (0.54) | (0.51) |
| Net cash provided by (used in) operating activities | millions of yen | 5,729 | 9,407 | 12,476 | 9,114 | 11,908 | 6,645 | 4,387 | 12,970 | 5,982 | 10,213 | 8,338 |
| Net cash provided by (used in) investing activities | millions of yen | (3,329) | (880) | 3,550 | (589) | (3,652) | (1,355) | (873) | (2,843) | (3,509) | 4,776 | (2,845) |
| Net cash provided by (used in) financing activities | millions of yen | (4,323) | (11,782) | (11,810) | (8,982) | (5,501) | (2,418) | (3,182) | (3,509) | (3,713) | (3,553) | (6,890) |
| EPS (basic earnings per share) | yen | 24.21 | 250.78 | 340.82 | 326.27 | 352.45 | 373.22 | 408.27 | 403.55 | 313.03 | 364.54 | 466.23 |
| BPS (net assets per share) | yen | 172.81 | 2,010.64 | 2,369.99 | 2,573.88 | 2,910.02 | 3,236.29 | 3,464.20 | 3,635.18 | 4,057.16 | 4,160.75 | 4,483.99 |
| Dividend per share | yen | 6 | 6 | — | 100 | 95 | 110 | 140 | 150 | 100 | 123 | 140 |
| ROA (return on assets) | % | 4.0 | 4.9 | 5.0 | 5.4 | 5.6 | 5.4 | 5.6 | 5.3 | 4.2 | 4.7 | 5.8 |
| ROE (return on equity) | % | 20.8 | 13.4 | 15.6 | 13.2 | 12.9 | 12.2 | 12.2 | 11.4 | 8.1 | 8.9 | 10.8 |
| Equity ratio | % | 19.1 | 21.4 | 25.5 | 28.0 | 29.6 | 30.5 | 30.9 | 34.0 | 37.7 | 35.5 | 34.9 |
| Total payout ratio | % | 24.8 | 23.9 | 24.9 | 30.6 | 27.0 | 29.5 | 34.3 | 37.2 | 31.9 | 33.7 | 67.0 |

*Net sales from FY2021 onward show figures after the application of the Revenue Recognition Accounting Standard.

Data

Non-financial Data

Scope: [Non-consolidated] YUASA TRADING CO., LTD.
[Group companies] Subsidiaries and affiliates
(excluding affiliates accounted for by the equity method)

ESG Data

<https://www.yuasa.co.jp/en/sustainability/esg/>



■ Environment (consolidated)

| CO ₂ emissions (Scope 1 & 2) | | Unit | FY2020 | FY2021 | FY2022 |
|---|-----------|-------------------|--------|--------|--------|
| [Non-consolidated] | Scope 1 | t-CO ₂ | 899 | 943 | 1,025 |
| | Scope 2 | t-CO ₂ | 1,054 | 1,261 | 1,232 |
| | Scope 1&2 | t-CO ₂ | 1,953 | 2,204 | 2,257 |
| [Group companies] | Scope 1 | t-CO ₂ | — | — | 3,020 |
| | Scope 2 | t-CO ₂ | — | — | 1,405 |
| | Scope 1&2 | t-CO ₂ | — | — | 4,425 |
| [Non-consolidated + Group companies] | Scope 1&2 | t-CO ₂ | — | — | 6,682 |

| CO ₂ emissions (Scope 3 ^{*1,2}) | | Unit | FY2020 | FY2021 | FY2022 |
|--|---|-------------------|--------|--------|--------|
| [Non-consolidated] | Emissions related to logistics and data centers | t-CO ₂ | 735 | 688 | 639 |

*1 Due to boundary changes, CO₂ emissions from Scope 1 and 2 related to logistics and data centers, which were included in the figures disclosed in FY2020 and FY2021, are disclosed as Scope 3 (the above Scope 3 figures are CO₂ emissions from logistics and data centers only).

*2 For other Scope 3 emissions, we are currently calculating emissions from manufacturing products we handle, fuel and energy activities not included in Scope 1 and 2, and emissions related to our employees commuting to work.

■ Society (non-consolidated)

| | Unit | FY2020 | FY2021 | FY2022 |
|---|---------|---------------|---------------|---------------|
| Number of employees ^{*3} (figures in parentheses are consolidated) | persons | 1,079 (2,487) | 1,074 (2,489) | 1,103 (2,533) |
| (Male) | persons | 644 | 644 | 660 |
| (Female) | persons | 435 | 430 | 443 |
| Number of employees in comprehensive work position | persons | 781 | 786 | 795 |
| (Male) | persons | 751 | 754 | 762 |
| (Female) | persons | 30 | 32 | 33 |
| Percentage of female employees in comprehensive work position | % | 3.8 | 4.1 | 4.2 |
| Percentage of female employees in management position | % | 1.2 | 1.5 | 1.9 |
| New graduate employees (total) | persons | 75 | 59 | 57 |
| (Male) | persons | 43 | 44 | 35 |
| (Female) | persons | 32 | 15 | 22 |
| New graduate employees in comprehensive work position (total) | persons | 48 | 48 | 39 |
| (Male) | persons | 43 | 43 | 35 |
| (Female) | persons | 5 | 5 | 4 |
| Percentage of new graduate female employees in comprehensive work position | % | 10.4 | 10.4 | 10.3 |
| New graduate general office work employees (total) | persons | 27 | 10 | 18 |
| Percentage of permanent employees who are mid-career recruits | % | 28.3 | 28.4 | 29.9 |
| Number of employees with disabilities | persons | 16 | 19 | 20 |

| | Unit | FY2020 | FY2021 | FY2022 |
|---|------------------|--------|--------|--------|
| Full-time employees: Average annual income ^{*4} | thousands of yen | — | — | 7,950 |
| (Male) | thousands of yen | — | — | 9,479 |
| (Female) | thousands of yen | — | — | 5,315 |
| Full-time employees: Percentage of average annual income received by females ^{*4,5} | % | — | — | 56.1 |
| Contract and part-time employees: Percentage of average annual income received by females ^{*4} | % | — | — | 53.9 |
| All employees: Percentage of average annual income received by females ^{*4} | % | — | — | 55.4 |
| Average age ^{*3} | years old | 38.0 | 38.4 | 38.7 |
| (Male) | years old | 39.3 | 39.4 | 39.7 |
| (Female) | years old | 36.0 | 37.0 | 37.2 |
| Average length of service ^{*3} | years | 12.3 | 12.8 | 12.8 |
| (Male) | years | 13.4 | 13.5 | 13.5 |
| (Female) | years | 10.8 | 11.8 | 11.8 |
| Percentage of return to work after childcare leave | % | 90.0 | 100.0 | 100.0 |
| Percentage of male employee taking childcare leave and leave for the purpose of childcare | % | 50.0 | 34.3 | 78.1 |
| Employees working shortened hours | persons | 31 | 35 | 46 |
| Percentage of taking paid leave ^{*3} | % | 52.1 | 56.2 | 62.8 |
| Average hours of labor ^{*3} | hours | 2,013 | 1,977 | 1,955 |
| Average time of office arrival (non-management employees) ^{*3} | time | 8:26 | 8:26 | 8:28 |
| Average time of leaving office (non-management employees) ^{*3} | time | 18:25 | 18:29 | 18:27 |
| Average time spent in office (excluding breaks) (non-management employees) ^{*3} | hours | 8:58 | 9:02 | 8:58 |
| Percentage of health checkups ^{*3} | % | 100.0 | 100.0 | 100.0 |
| Stress check rate ^{*3} | % | 100.0 | 100.0 | 100.0 |
| Number of fatalities ^{*3} | persons | 0 | 0 | 0 |
| Number of fatal incidents ^{*3} | cases | 0 | 0 | 0 |
| Number of negligent incidents of injury or death ^{*3} | cases | 0 | 0 | 0 |
| Number of occupational injuries ^{*3} | persons | 1 | 0 | 0 |

*3: Excludes seconded employees.

*4: Excludes overseas seconded employees.

*5: There is no wage difference between men and women who have the same role grade age and evaluation in the same job duties.

■ Governance

| | Unit | FY2020 | FY2021 | FY2022 |
|--|---------|--------|--------|--------|
| Number of Directors (including Outside Directors) | persons | 10 | 8 | 8 |
| (Male) | persons | 9 | 7 | 7 |
| (Female) | persons | 1 | 1 | 1 |
| Percentage of female Directors (including Outside Directors) | % | 10.0 | 12.5 | 12.5 |

Data

Share Information (as of March 31, 2023)

Total number of authorized shares
40,000,000 shares

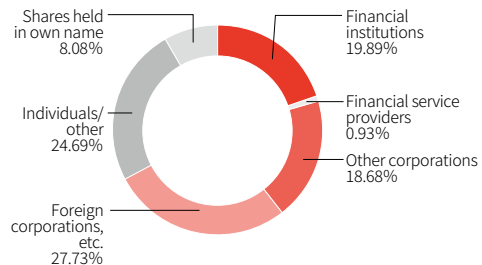
Total number of issued shares
23,155,882 shares
(including treasury share of 1,870,205 shares)

*1 At the meeting of the Board of Directors held at May 12, 2023, the company resolved to cancel treasury shares in order to further improve capital efficiency and share value by reducing the total number of issued shares, and the cancellation was completed in May 31, 2023. As a result, the total number of issued shares of the company after the cancellation became 22,100,000 shares.

Number of shareholders 7,412

*2 The number of shares constituting one unit is 100 shares.

Shareholder ratio



Major shareholders (top 10)

| Shareholder name | Number of shares (thousand shares) | Ratio of shareholding (%) |
|--|------------------------------------|---------------------------|
| The Master Trust Bank of Japan, Ltd. | 2,591 | 12.17 |
| BNYM AS AGT/CLTS 10PERCENT | 951 | 4.46 |
| STATE STREET BANK AND TRUST CLIENT OMNIBUS ACCOUNT OM02 505002 | 900 | 4.22 |
| Yuasa Tankyo Shareholding Association | 899 | 4.22 |
| Custody Bank of Japan, Ltd. | 840 | 3.95 |
| HIKARI TSUSHIN, INC. | 708 | 3.32 |
| West YUASA Yamazumi Shareholding Association | 688 | 3.23 |
| East YUASA Yamazumi Shareholding Association | 627 | 2.94 |
| Yuasa Trading Employee Shareholding Association | 528 | 2.48 |
| Sumitomo Mitsui Banking Corporation | 494 | 2.32 |

*3 The number of shares shown in the above list are rounded down to the nearest thousand shares.

*4 The ratio of shareholding is calculated by deducting treasury stock and rounded down to the second decimal place.

*5 The company holds 1,870,000 shares as treasury share, which is not included in the above table.

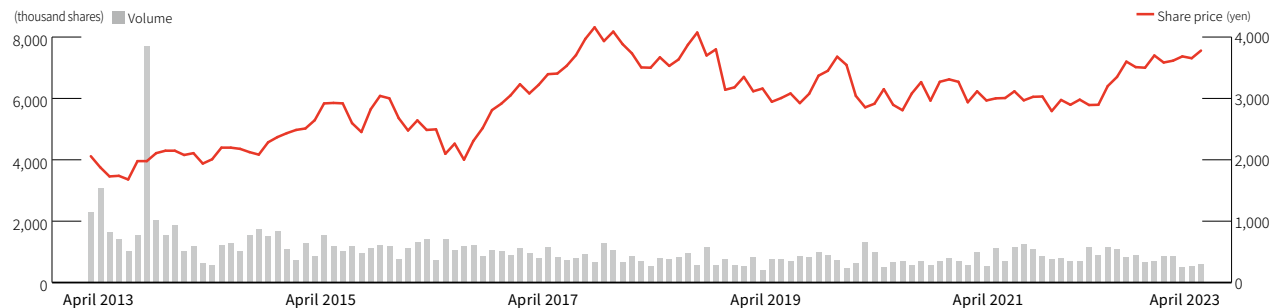
Further, the company shares (171,000 shares) held by the Board Incentive Plan is not included in treasury shares.

*6 Of the trust bank holding listed above, the number of shares related to trust operations of trust banks is as follows.

| | |
|--------------------------------------|-------|
| The Master Trust Bank of Japan, Ltd. | 2,591 |
| Custody Bank of Japan, Ltd. | 840 |

(thousand shares)

Trends of stock price and volume



Company Profile (as of March 31, 2023)

Company name YUASA TRADING CO., LTD.

Headquarters 7, Kanda-Mitoshirocho, Chiyoda-ku, Tokyo

Founded March 1666

Established June 25, 1919

Share capital ¥20,644 million

Number of employees 2,533 (consolidated)
1,103 (non-consolidated)

Stock exchange listing Prime Market of Tokyo Stock Exchange

Security code 8074

Fiscal year April 1 – March 31 of the following year (fiscal year ends in March)

Main financial institutions

[Banking]

Sumitomo Mitsui Banking Corporation

[Life insurance]

SUMITOMO LIFE INSURANCE COMPANY

[General insurance]

Mitsui Sumitomo Insurance Company, Limited

[Securities]

Nomura Securities Co., Ltd.