

Key Financial Data

Securities Report

<https://www.yuasa.co.jp/en/ir/>



(fiscal year)

Financial Data (consolidated)	Unit	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021*	FY2022	FY2023
Net sales	millions of yen	442,213	441,723	442,042	446,335	461,749	493,627	491,348	432,185	462,725	504,806	526,569
Operating profit	millions of yen	9,518	9,815	10,357	10,923	11,402	12,517	11,871	8,983	11,880	14,599	14,723
Ordinary profit	millions of yen	9,782	10,353	11,039	11,704	12,149	13,437	12,804	10,011	11,744	15,382	15,737
Profit attributable to owners of parent	millions of yen	5,483	7,494	7,190	7,777	8,261	9,038	8,950	6,930	8,058	10,079	11,812
Total assets	millions of yen	205,669	204,897	202,891	216,984	235,022	247,747	237,071	237,487	259,413	271,218	290,989
Interest-bearing debt	millions of yen	22,296	11,935	4,972	3,117	3,138	3,048	4,290	4,472	3,709	3,691	7,421
Net debt to equity ratio	times	(0.10)	(0.37)	(0.45)	(0.47)	(0.46)	(0.44)	(0.49)	(0.42)	(0.54)	(0.51)	(0.34)
Net cash provided by (used in) operating activities	millions of yen	9,407	12,476	9,114	11,908	6,645	4,387	12,970	5,982	10,213	8,338	24,094
Net cash provided by (used in) investing activities	millions of yen	(880)	3,550	(589)	(3,652)	(1,355)	(873)	(2,843)	(3,509)	4,776	(2,845)	(34,240)
Net cash provided by (used in) financing activities	millions of yen	(11,782)	(11,810)	(8,982)	(5,501)	(2,418)	(3,182)	(3,509)	(3,713)	(3,553)	(6,890)	(478)
EPS (basic earnings per share)	yen	250.78	340.82	326.27	352.45	373.22	408.27	403.55	313.03	364.54	466.23	561.88
BPS (net assets per share)	yen	2,010.64	2,369.99	2,573.88	2,910.02	3,236.29	3,464.20	3,635.18	4,057.16	4,160.75	4,483.99	4,848.90
Dividend per share	yen	6	—	100	95	110	140	150	100	123	140	182
ROA (return on assets)	%	4.9	5.0	5.4	5.6	5.4	5.6	5.3	4.2	4.7	5.8	5.6
ROE (return on equity)	%	13.4	15.6	13.2	12.9	12.2	12.2	11.4	8.1	8.9	10.8	12.0
Equity ratio	%	21.4	25.5	28.0	29.6	30.5	30.9	34.0	37.7	35.5	34.9	35.0
Total payout ratio	%	23.9	24.9	30.6	27.0	29.5	34.3	37.2	31.9	33.7	67.0	34.9

* Net sales from FY2021 onward show figures after the application of the Revenue Recognition Accounting Standard

Non-financial Data

About the scope:

[Non-consolidated] YUASA TRADING CO., LTD.
[Group companies] Subsidiaries and affiliates
(excluding companies accounted for using the equity method)

ESG Data

<https://www.yuasa.co.jp/en/sustainability/esg/>



Environment-related Items

CO ₂ emissions (Scope 1 & 2)		Unit	FY2021	FY2022	FY2023
[Non-consolidated]	Scope1	t-CO ₂	943	1,025	995
	Scope2	t-CO ₂	1,261	1,232	813
	Scope1+2	t-CO ₂	2,204	2,257	1,808
[Group companies]	Scope1	t-CO ₂	—	3,020	3,094
	Scope2	t-CO ₂	—	1,405	1,431
	Scope1+2	t-CO ₂	—	4,425	4,526
[Non-consolidated + Group companies]	Scope1+2	t-CO ₂	—	6,682	6,335

CO ₂ emissions (Scope 3)		Unit	FY2021	FY2022	FY2023
[Non-consolidated]	Emissions related to logistics and data centers	t-CO ₂	688	639	631

Society [non-consolidated]

	Unit	FY2021	FY2022	FY2023
Number of employees* ¹ (figures in parentheses are consolidated)	persons	1,074 (2,489)	1,103 (2,533)	1,184 (2,621)
	(Male)	644	660	686
	(Female)	430	443	498
Number of employees in comprehensive work position	persons	786	795	800
	(Male)	754	762	768
	(Female)	32	33	32
Percentage of female employees in comprehensive work position	%	4.1	4.2	4.0
Percentage of female managers	%	1.5	1.9	2.0
New graduate employees (total)	persons	59	57	76
	(Male)	44	35	43
	(Female)	15	22	33
New graduate employees in comprehensive work position (total)	persons	48	39	46
	(Male)	43	35	43
	(Female)	5	4	3
Percentage of new graduate female employees in comprehensive work position	%	10.4	10.3	6.5
New graduate general office work employees (total)	persons	10	18	30
Percentage of permanent employees who are mid-career recruits	%	28.4	29.9	32.0
Number of employees with disabilities	persons	19	20	24

	Unit	FY2021	FY2022	FY2023
Full-time employees: Average annual income* ²	thousands of yen	—	7,950	8,195
	(Male)	—	9,479	9,877
	(Female)	—	5,315	5,570
Full-time employees: Percentage of average annual income received by females* ^{2,3}	%	—	56.1	56.4
Contract and part-time employees: Percentage of average annual income received by females* ²	%	—	53.9	49.4
All employees: Percentage of average annual income received by females* ²	%	—	55.4	55.8
Average age* ¹	years old	38.4	38.7	38.7
	(Male)	39.4	39.7	39.5
	(Female)	37.0	37.2	37.6
Average length of service* ¹	years	12.8	12.8	12.5
	(Male)	13.5	13.5	13.3
	(Female)	11.8	11.8	11.4
Percentage of return to work after childcare leave	%	100.0	100.0	96.3
Percentage of male employee taking childcare leave and leave for the purpose of childcare	%	34.3	78.1	72.5
Employees working shortened hours	persons	35	46	56
Percentage of taking paid leave* ¹	%	56.2	62.8	67.8
Average hours of labor* ¹	hours	1,977	1,955	1,934
Average time of office arrival (non-management employees)* ¹	time	8:26	8:28	8:29
Average time of leaving office (non-management employees)* ¹	time	18:29	18:27	18:22
Average time spent in office (excluding breaks) (non-management employees)* ¹	hours	9:02	8:58	8:52
Percentage of health checkups* ¹	%	100.0	100.0	100.0
Stress check rate* ¹	%	100.0	100.0	99.4
Number of fatalities* ¹	persons	0	0	0
Number of fatal incidents* ¹	cases	0	0	0
Number of negligent incidents of injury or death* ¹	cases	0	0	0
Number of occupational injuries* ¹	persons	0	0	0

*1: Excludes seconded employees *2: Excludes overseas seconded employees

*3: There is no wage difference between men and women who have the same role grade age and evaluation in the same job duties

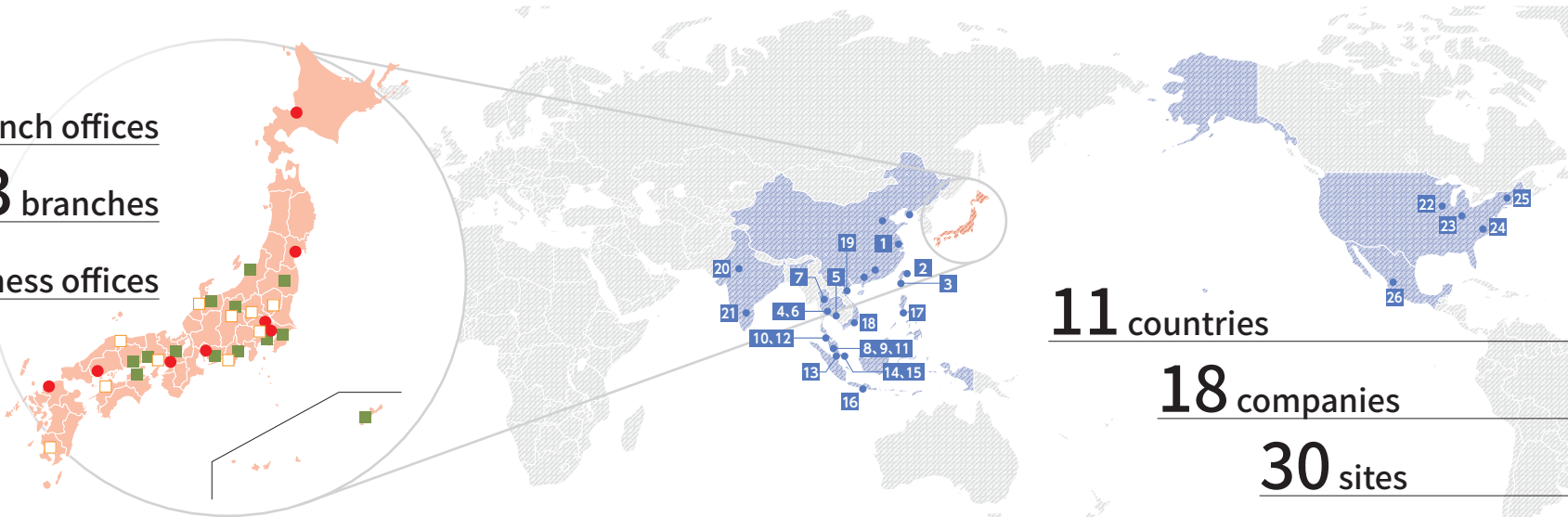
Governance

	Unit	FY2021	FY2022	FY2023
Number of Directors (including Outside Directors)	persons	8	8	9
	(Male)	7	7	8
	(Female)	1	1	1
Percentage of female Directors (including Outside Directors)	%	12.5	12.5	11.1

YUASA TRADING Group Network (as of May 31, 2024)

8 branch offices
13 branches
10 business offices

- Branch offices
- Branches
- Business offices



11 countries
18 companies
30 sites

Domestic Network

- | | | |
|-------------------------------------|-------------------------------|-----------------------------|
| ● Head Office / Kanto Branch Office | □ Nishi-Kanto Business Office | ■ Himeji Branch |
| ● Hokkaido Branch Office | ■ Yokohama Branch | ■ Okayama Branch |
| ● Tohoku Branch Office | ■ Shizuoka Branch | ■ Shikoku Branch |
| ■ Koriyama Branch | □ Hamamatsu Business Office | □ Matsuyama Business Office |
| ■ Niigata Branch | ■ Okazaki Branch | ● Chugoku Branch Office |
| ■ Nagano Branch | ● Chubu Branch Office | □ Yonago Business Office |
| □ Matsumoto Business Office | ■ Hokuriku Branch | ● Kyushu Branch Office |
| ● Kita-Kanto Branch Office | □ Kanazawa Business Office | ● Kagoshima Business Office |
| □ Takasaki Business Office | ■ Kyoto Branch | ■ Okinawa Branch |
| □ Utsunomiya Business Office | ● Kansai Branch Office | |
| ■ Higashi-Kanto Branch | □ Kobe Business Office | |

Group Companies in Japan

- | | | |
|-------------------------------|--------------------------------|------------------------------------|
| ● KOKKO CO., LTD. | ● SANEI CO., LTD. | ● MARUKEN SERVICE CO., LTD. |
| ● YUASA NEOTEC CO., LTD. | ● TAKACHIHO CORP. | ● YUASA NENRYO CO., LTD. |
| ● YOUR TECHNICA CO., LTD. | ● FUSHIMAN SHOJI CO., LTD. | ● CHUBU IBI CO., LTD. |
| ● ROBOT ENGINEERING CO., LTD. | ● YUASA QUOBIS CO., LTD. | ● YUASA SYSTEM SOLUTIONS CO., LTD. |
| ● NAKAGAWA KINZOKU CO., LTD. | ● URAYASU KOGYO CO., LTD. | ● YUASA BUSINESS SUPPORT CO., LTD. |
| ● YUASA PRIMUS CO., LTD. | ● YUASA LUMBER CO., LTD. | ● connectome.design inc. |
| ● YUKO CORPORATION | ● YUASA MACROS CO., LTD. | |
| ● MARUBOSHI CO., LTD. | ● FUJI QUALITY HOUSE CO., LTD. | |

Overseas Network

China

- YUASA TRADING (SHANGHAI) CO., LTD. ¹
[Headquarters] Shanghai
[Branches] Dalian Branch/Tianjin Branch/Suzhou Branch/Guangzhou Branch

Taiwan

- YUASA TRADING (TAIWAN) CO., LTD.
[Headquarters] Taipei ² [Branches] Taichung ³

Thailand

- YUASA TRADING (THAILAND) CO., LTD.
[Headquarters] Bangkok ⁴ [Branch] Sriracha ⁵
- YUASA ENGINEERING SOLUTION (THAILAND) CO., LTD. ⁶
[Headquarters] Bangkok
- HENKO TECHNOLOGIES (THAILAND) CO., LTD. ⁷
[Headquarters] Pathum Thani

Malaysia

- YUASA MECHATRONICS (M) SDN. BHD. ⁸
- NICHIMA SEIKO REMANUFACTURING (M) SDN. BHD. ⁹
[Headquarters] Kuala Lumpur
- BME INDUSTRIES (M) SDN. BHD.
[Headquarters] Penang ¹⁰ [Branches] Kuala Lumpur ¹¹
- BME TECHNICS SDN. BHD. ¹²
[Headquarters] Penang
- HENKO MACHINE TOOLS SDN. BHD. ¹³
[Headquarters] Johor Bahru

Singapore

- HENKO (S) PTE. LTD. ¹⁴
- HENKO MACHINE TOOLS PTE. LTD. ¹⁵
[Headquarters] Singapore

Indonesia

- PT. YUASA SHOJI INDONESIA ¹⁶
[Headquarters] Cikarang

The Philippines

- YUASA TRADING (PHILIPPINES) INC. ¹⁷
[Headquarters] Manila

Vietnam

- YUASA TRADING VIETNAM CO., LTD.
[Headquarters] Ho Chi Minh City ¹⁸ [Branch] Hanoi ¹⁹

India

- YUASA TRADING INDIA PRIVATE LIMITED
[Headquarters] Gurugram ²⁰ [Branch] Bangalore ²¹

U.S.

- YUASA-YI, INC.
[Headquarters] Chicago ²²
[Branch] Cincinnati ²³
South Carolina ²⁴
New England ²⁵

Mexico

- YUASA SHOJI MEXICO. S.A. DE C.V. ²⁶
[Headquarters] León

Share Information (as of March 31, 2024)

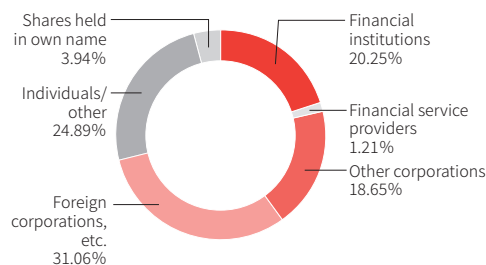
Total number of authorized shares 40,000,000 shares

Total number of issued shares 22,100,000 shares
(including treasury share of 871,267 shares)

Number of shareholders 7,364

*1 The number of shares constituting one unit is 100 shares.

Shareholder ratio



Major shareholders (top 10)

Shareholder name	Number of shares (thousand shares)	Ratio of shareholding (%)
The Master Trust Bank of Japan, Ltd.	2,435	11.47
BNYM AS AGT/CLTS 10PERCENT	986	4.64
YUASA Tankyo Shareholding Association	935	4.40
STATE STREET BANK AND TRUST CLIENT OMNIBUS ACCOUNT OM02 505002	904	4.25
HIKARI TSUSHIN, INC.	833	3.92
Custody Bank of Japan, Ltd.	759	3.57
East YUASA Yamazumi Shareholding Association	634	2.99
West YUASA Yamazumi Shareholding Association	632	2.97
YUASA Trading Employee Shareholding Association	518	2.44
Okuma Corporation	398	1.87

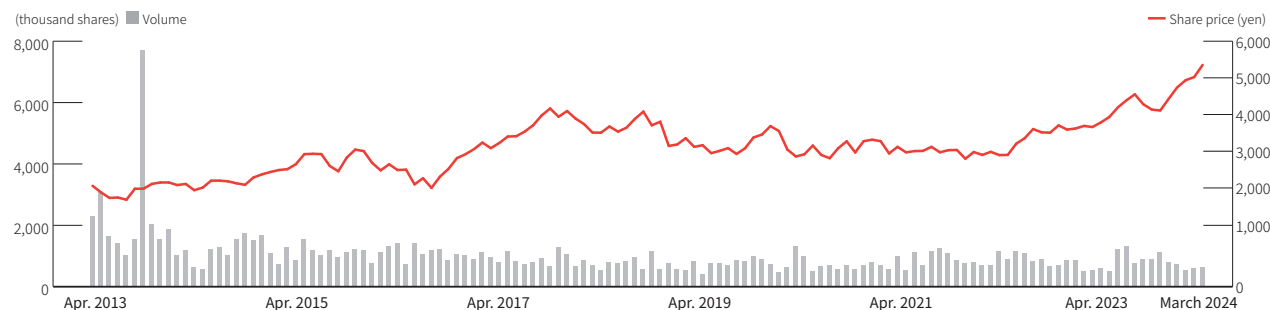
*2 The number of shares shown in the above list are rounded down to the nearest thousand shares.
*3 The ratio of shareholding is calculated by deducting treasury stock and rounded down to the second decimal place.
*4 The company holds 871,000 shares as treasury share, which is not included in the above table. Further, the company shares (223,000 shares) held by the Board Incentive Plan is not included in treasury shares.
*5 Of the trust bank holding listed above, the number of shares related to trust operations of trust banks is as follows.

The Master Trust Bank of Japan, Ltd.	2,435 thousand shares
Custody Bank of Japan, Ltd.	759 thousand shares

Shares issued to company executives as compensation for the execution of their duties during the fiscal year under review

Categories	Number of shares	Number of grantees
Directors (excluding Outside Directors)	5,680 shares	1

Trends of stock price and volume



Company Profile

(as of March 31, 2024)



Company name YUASA TRADING CO., LTD.

Headquarters 7, Kanda-Mitoshicho, Chiyoda-ku, Tokyo

Founded March 1666

Established June 25, 1919

Share capital ¥20,644 million

Number of employees 2,621 (consolidated)
1,184 (non-consolidated)

Stock exchange listing Prime Market of Tokyo Stock Exchange

Security code 8074

Fiscal year April 1 – March 31 of the following year
(fiscal year ends in March)

Main financial institutions [Banking] Sumitomo Mitsui Banking Corporation
[Life insurance] SUMITOMO LIFE INSURANCE COMPANY
[General insurance] Mitsui Sumitomo Insurance Company, Limited
[Securities] Nomura Securities Co., Ltd.