

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2019 (Based on Japanese GAAP)

February 4, 2020

Company name: YUASA TRADING CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 8074 URL <http://www.yuasa.co.jp>
 Representative: Representative Director, President & CEO Hiroyuki Tamura
 Inquiries: General Manager Finance Dept. Takeshi Maeda TEL (03)6369-1366
 Scheduled date to file Quarterly Securities Report: February 6, 2020
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2019 (from April 1, 2019 to December 31, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2019	360,706	1.5	8,529	0.8	9,290	1.5	6,448	5.8
Nine months ended December 31, 2018	355,378	7.2	8,463	11.0	9,155	11.1	6,093	6.0

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2019	290.81		288.64	
Nine months ended December 31, 2018	275.18		272.25	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2019	240,841	80,021	33.1
As of March 31, 2019	247,747	77,118	30.9

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2019	–	60.00	–	80.00	140.00
Year ending March 31, 2020	–	70.00	–		
Year ending March 31, 2020 (Forecast)				80.00	150.00

3. Forecast of consolidated financial results for the year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	500,000	1.3	12,600	0.7	13,500	0.5	9,100	0.7	410.27

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2019
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
 - Changes in accounting policies due to other reasons: No
 - Changes in accounting estimates: No
 - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2019	23,155,882 shares	As of March 31, 2019	23,155,882 shares
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Number of treasury shares at the end of the period

As of December 31, 2019	960,342 shares	As of March 31, 2019	1,029,287 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2019	22,175,407 shares	Nine months ended December 31, 2018	22,142,987 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2019	As of December 31, 2019
Assets		
Current assets		
Cash and deposits	36,870	41,331
Notes and accounts receivable - trade	132,715	117,871
Electronically recorded monetary claims - operating	17,805	20,516
Inventories	16,596	20,251
Other	3,987	2,636
Allowance for doubtful accounts	(89)	(69)
Total current assets	207,885	202,539
Non-current assets		
Property, plant and equipment	13,051	11,972
Intangible assets		
Goodwill	1,372	1,126
Other	2,872	2,359
Total intangible assets	4,245	3,485
Investments and other assets		
Retirement benefit asset	6,436	6,460
Other	16,701	16,877
Allowance for doubtful accounts	(573)	(492)
Total investments and other assets	22,565	22,845
Total non-current assets	39,861	38,302
Total assets	247,747	240,841

(Millions of yen)

	As of March 31, 2019	As of December 31, 2019
Liabilities		
Current liabilities		
Notes and accounts payable - trade	129,554	117,806
Electronically recorded obligations - operating	19,093	21,415
Short-term borrowings	3,048	3,034
Income taxes payable	2,583	281
Provision for bonuses	2,415	1,150
Provision for bonuses for directors (and other officers)	89	–
Other	8,009	10,483
Total current liabilities	164,794	154,170
Non-current liabilities		
Provision for share-based remuneration	49	93
Provision for share-based remuneration for directors (and other officers)	41	67
Retirement benefit liability	638	640
Other	5,103	5,848
Total non-current liabilities	5,834	6,649
Total liabilities	170,628	160,820
Net assets		
Shareholders' equity		
Share capital	20,644	20,644
Capital surplus	6,785	6,804
Retained earnings	44,654	47,767
Treasury shares	(1,454)	(1,361)
Total shareholders' equity	70,630	73,855
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,715	4,065
Deferred gains or losses on hedges	(0)	(2)
Foreign currency translation adjustment	(127)	(197)
Remeasurements of defined benefit plans	2,432	1,946
Total accumulated other comprehensive income	6,020	5,813
Share acquisition rights	396	299
Non-controlling interests	71	53
Total net assets	77,118	80,021
Total liabilities and net assets	247,747	240,841

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Net sales	355,378	360,706
Cost of sales	321,357	326,500
Gross profit	34,021	34,206
Selling, general and administrative expenses	25,557	25,676
Operating profit	8,463	8,529
Non-operating income		
Interest income	1,026	1,068
Dividend income	224	245
Other	250	285
Total non-operating income	1,500	1,598
Non-operating expenses		
Interest expenses	792	787
Other	17	49
Total non-operating expenses	809	837
Ordinary profit	9,155	9,290
Extraordinary income		
Gain on sales of non-current assets	–	44
Gain on sales of investment securities	12	268
Total extraordinary income	12	312
Extraordinary losses		
Loss on sales of non-current assets	–	4
Loss on retirement of non-current assets	1	0
Amortization of leasehold interests in land	–	14
Loss on sales of investment securities	–	0
Logistics restructuring cost	–	23
Loss on disaster	32	9
Total extraordinary losses	33	51
Profit before income taxes	9,134	9,552
Income taxes	3,038	3,121
Profit	6,095	6,430
Profit (loss) attributable to non-controlling interests	2	(18)
Profit attributable to owners of parent	6,093	6,448

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2018	Nine months ended December 31, 2019
Profit	6,095	6,430
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,716)	350
Deferred gains or losses on hedges	9	(1)
Foreign currency translation adjustment	(36)	(68)
Remeasurements of defined benefit plans, net of tax	(420)	(486)
Total other comprehensive income	(2,164)	(205)
Comprehensive income	3,931	6,224
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,928	6,241
Comprehensive income attributable to non-controlling interests	2	(16)