

Translation

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## Summary of Consolidated Financial Results for the Three Months Ended June 30, 2018 (Based on Japanese GAAP)

August 3, 2018

Company name: YUASA TRADING CO.,LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 8074 URL <http://www.yuasa.co.jp>  
 Representative: Representative Director, President & CEO Hiroyuki Tamura  
 Inquiries: General Manager Finance Dept. Takeshi Maeda TEL (03)6369-1366  
 Scheduled date to file Quarterly Securities Report: August 7, 2018  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2018 (from April 1, 2018 to June 30, 2018)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2018	101,988	8.1	1,722	56.5	1,955	50.4	1,307	26.6
Three months ended June 30, 2017	94,337	7.0	1,100	96.2	1,300	83.3	1,032	95.1

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2018	59.01	58.26
Three months ended June 30, 2017	46.72	46.07

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2018	220,476	71,412	32.1
As of March 31, 2018	235,022	72,177	30.5

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2018	–	50.00	–	60.00	110.00
Year ending March 31, 2019	–				
Year ending March 31, 2019 (Forecast)		60.00	–	70.00	130.00

3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2018	222,000	3.9	4,800	5.5	5,210	4.9	3,540	1.4	159.87
Full year	480,000	4.0	12,750	11.8	13,500	11.1	9,180	11.1	414.58

4. Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2018  
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2018	23,155,882 shares	As of March 31, 2018	23,155,882 shares
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Number of treasury shares at the end of the period

As of June 30, 2018	996,629 shares	As of March 31, 2018	1,012,877 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2018	22,159,288 shares	Three months ended June 30, 2017	22,110,115 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2018	As of June 30, 2018
Assets		
Current assets		
Cash and deposits	36,428	34,698
Notes and accounts receivable - trade	126,930	109,027
Electronically recorded monetary claims - operating	13,414	15,218
Inventories	13,392	17,791
Other	2,857	3,008
Allowance for doubtful accounts	(105)	(98)
Total current assets	192,917	179,646
Non-current assets		
Property, plant and equipment	13,401	13,249
Intangible assets		
Goodwill	1,702	1,619
Other	3,886	3,679
Total intangible assets	5,588	5,299
Investments and other assets		
Net defined benefit asset	5,454	5,453
Other	18,314	17,483
Allowance for doubtful accounts	(655)	(656)
Total investments and other assets	23,114	22,280
Total non-current assets	42,104	40,830
Total assets	235,022	220,476

(Millions of yen)

	As of March 31, 2018	As of June 30, 2018
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	122,987	111,228
Electronically recorded obligations - operating	19,228	18,012
Short-term loans payable	3,138	3,062
Income taxes payable	1,793	283
Provision for bonuses	2,192	1,079
Provision for directors' bonuses	80	–
Other	7,277	9,058
Total current liabilities	156,697	142,724
Non-current liabilities		
Net defined benefit liability	644	651
Other	5,502	5,688
Total non-current liabilities	6,146	6,339
Total liabilities	162,844	149,064
<b>Net assets</b>		
Shareholders' equity		
Capital stock	20,644	20,644
Capital surplus	6,765	6,769
Retained earnings	38,257	38,256
Treasury shares	(1,209)	(1,190)
Total shareholders' equity	64,458	64,479
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,790	4,233
Deferred gains or losses on hedges	(24)	4
Foreign currency translation adjustment	(13)	(155)
Remeasurements of defined benefit plans	2,449	2,309
Total accumulated other comprehensive income	7,202	6,391
Share acquisition rights	497	474
Non-controlling interests	18	66
Total net assets	72,177	71,412
Total liabilities and net assets	235,022	220,476

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Three months ended June 30, 2017	Three months ended June 30, 2018
Net sales	94,337	101,988
Cost of sales	85,512	92,176
Gross profit	8,825	9,811
Selling, general and administrative expenses	7,725	8,089
Operating profit	1,100	1,722
Non-operating income		
Interest income	299	310
Dividend income	100	104
Other	80	81
Total non-operating income	479	496
Non-operating expenses		
Interest expenses	242	256
Other	37	7
Total non-operating expenses	279	263
Ordinary profit	1,300	1,955
Extraordinary income		
Gain on sales of non-current assets	0	–
Gain on extinguishment of tie-in shares	27	–
Total extraordinary income	27	–
Extraordinary losses		
Loss on retirement of non-current assets	2	–
Loss on disaster	–	14
Total extraordinary losses	2	14
Profit before income taxes	1,325	1,940
Income taxes	292	630
Profit	1,033	1,310
Profit attributable to non-controlling interests	0	2
Profit attributable to owners of parent	1,032	1,307

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Three months ended June 30, 2017	Three months ended June 30, 2018
Profit	1,033	1,310
Other comprehensive income		
Valuation difference on available-for-sale securities	320	(557)
Deferred gains or losses on hedges	9	28
Foreign currency translation adjustment	(32)	(146)
Remeasurements of defined benefit plans, net of tax	(115)	(140)
Total other comprehensive income	181	(816)
Comprehensive income	1,215	494
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,214	492
Comprehensive income attributable to non-controlling interests	1	2