

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2018 (Based on Japanese GAAP)

February 1, 2019

Company name: YUASA TRADING CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 8074 URL <http://www.yuasa.co.jp>
 Representative: Representative Director, President & CEO Hiroyuki Tamura
 Inquiries: General Manager Finance Dept. Takeshi Maeda TEL (03)6369-1366
 Scheduled date to file Quarterly Securities Report: February 5, 2019
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2018 (from April 1, 2018 to December 31, 2018)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2018	355,378	7.2	8,463	11.0	9,155	11.1	6,093	6.0
Nine months ended December 31, 2017	331,510	3.9	7,622	22.3	8,240	19.2	5,746	27.7

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2018	275.18	272.25
Nine months ended December 31, 2017	259.63	256.37

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2018	239,221	73,192	30.4
As of March 31, 2018	235,022	72,177	30.5

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2018	–	50.00	–	60.00	110.00
Year ending March 31, 2019	–	60.00	–		
Year ending March 31, 2019 (Forecast)				70.00	130.00

3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	480,000	4.0	12,750	11.8	13,500	11.1	9,180	11.1	414.58

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2018
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
 - Changes in accounting policies due to other reasons: No
 - Changes in accounting estimates: No
 - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2018	23,155,882 shares	As of March 31, 2018	23,155,882 shares
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Number of treasury shares at the end of the period

As of December 31, 2018	1,035,185 shares	As of March 31, 2018	1,012,877 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2018	22,142,987 shares	Nine months ended December 31, 2017	22,132,403 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2018	As of December 31, 2018
Assets		
Current assets		
Cash and deposits	36,428	36,053
Notes and accounts receivable - trade	126,930	122,592
Electronically recorded monetary claims - operating	13,414	17,375
Inventories	13,392	20,678
Other	2,857	4,320
Allowance for doubtful accounts	(105)	(106)
Total current assets	192,917	200,914
Non-current assets		
Property, plant and equipment	13,401	13,092
Intangible assets		
Goodwill	1,702	1,455
Other	3,886	3,127
Total intangible assets	5,588	4,582
Investments and other assets		
Net defined benefit asset	5,454	5,518
Other	18,314	15,807
Allowance for doubtful accounts	(655)	(694)
Total investments and other assets	23,114	20,632
Total non-current assets	42,104	38,307
Total assets	235,022	239,221

(Millions of yen)

	As of March 31, 2018	As of December 31, 2018
Liabilities		
Current liabilities		
Notes and accounts payable - trade	122,987	124,301
Electronically recorded obligations - operating	19,228	19,544
Short-term loans payable	3,138	3,052
Income taxes payable	1,793	525
Provision for bonuses	2,192	1,066
Provision for directors' bonuses	80	–
Other	7,277	11,588
Total current liabilities	156,697	160,079
Non-current liabilities		
Net defined benefit liability	644	654
Provision for stocks payment	–	32
Provision for management incentive plan	–	28
Other	5,502	5,233
Total non-current liabilities	6,146	5,949
Total liabilities	162,844	166,029
Net assets		
Shareholders' equity		
Capital stock	20,644	20,644
Capital surplus	6,765	6,779
Retained earnings	38,257	41,709
Treasury shares	(1,209)	(1,460)
Total shareholders' equity	64,458	67,672
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,790	3,074
Deferred gains or losses on hedges	(24)	(14)
Foreign currency translation adjustment	(13)	(46)
Remeasurements of defined benefit plans	2,449	2,029
Total accumulated other comprehensive income	7,202	5,042
Share acquisition rights	497	410
Non-controlling interests	18	67
Total net assets	72,177	73,192
Total liabilities and net assets	235,022	239,221

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2017	Nine months ended December 31, 2018
Net sales	331,510	355,378
Cost of sales	300,144	321,357
Gross profit	31,366	34,021
Selling, general and administrative expenses	23,744	25,557
Operating profit	7,622	8,463
Non-operating income		
Interest income	964	1,026
Dividend income	204	224
Other	238	250
Total non-operating income	1,406	1,500
Non-operating expenses		
Interest expenses	713	792
Other	73	17
Total non-operating expenses	787	809
Ordinary profit	8,240	9,155
Extraordinary income		
Gain on sales of non-current assets	2	–
Gain on sales of investment securities	19	12
Gain on extinguishment of tie-in shares	27	–
Total extraordinary income	49	12
Extraordinary losses		
Loss on retirement of non-current assets	2	1
Loss on disaster	–	32
Total extraordinary losses	2	33
Profit before income taxes	8,287	9,134
Income taxes	2,538	3,038
Profit	5,749	6,095
Profit attributable to non-controlling interests	2	2
Profit attributable to owners of parent	5,746	6,093

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2017	Nine months ended December 31, 2018
Profit	5,749	6,095
Other comprehensive income		
Valuation difference on available-for-sale securities	2,059	(1,716)
Deferred gains or losses on hedges	(6)	9
Foreign currency translation adjustment	22	(36)
Remeasurements of defined benefit plans, net of tax	(346)	(420)
Total other comprehensive income	1,729	(2,164)
Comprehensive income	7,478	3,931
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,474	3,928
Comprehensive income attributable to non-controlling interests	4	2