August 8, 2025

Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

Company name: YUASA TRADING CO., LTD.
Listing: Tokyo Stock Exchange
Securities code: 8074
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Scheduled date to commence dividend payments: –
Preparation of supplementary material on financial results: None
Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2025	116,596	2.6	2,152	28.8	2,398	19.4	1,684	30.1
June 30, 2024	113,687	2.7	1,671	13.2	2,008	17.6	1,294	(61.2)

Note: Comprehensive income For the three months ended June 30, 2025: ¥2,326 million [35.0%]
For the three months ended June 30, 2024: ¥1,724 million [(26.6)%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
June 30, 2025	80.07	79.83
June 30, 2024	61.63	61.40

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
June 30, 2025	265,382	109,007	40.9
March 31, 2025	287,635	109,416	37.8

Reference: Equity
As of June 30, 2025: ¥108,454 million
As of March 31, 2025: ¥108,847 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2025	–	72.00	–	118.00	190.00
Fiscal year ending March 31, 2026	–				
Fiscal year ending March 31, 2026 (Forecast)		76.00	–	114.00	190.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	259,000	4.3	7,100	29.1	7,200	19.7	4,800	30.1	228.23
Full year	550,000	4.1	17,700	12.3	18,000	12.4	12,000	17.2	570.57

Note: Revisions to the earnings forecasts most recently announced: None

* **Notes**

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 6 companies (HENKO (S) PTE. LTD. and 5 other companies)
Excluded: 1 company (TAKACHIHO CORP.)

Note: As of April 1, 2025, the Company's consolidated subsidiary, SANEI CO., LTD. has absorbed TAKACHIHO CORP., another of the Company's consolidated subsidiaries, with SANEI CO., LTD. as the surviving company. As a result of this merger, TAKACHIHO CORP. was excluded from the scope of consolidation.

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	22,100,000 shares
As of March 31, 2025	22,100,000 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	1,064,812 shares
As of March 31, 2025	1,068,339 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	21,035,220 shares
Three months ended June 30, 2024	21,005,510 shares

Note: The shares of the Company held by the "Board Incentive Plan (BIP) Trust" are included in the number of treasury shares at the end of the period (206,477 shares as of June 30, 2025 and 206,477 shares in March 2025). Also, the shares of the Company held by the "Board Incentive Plan (BIP) Trust" are included in treasury shares that are deducted for calculation of the average number of shares outstanding during the period (cumulative from the beginning of the fiscal year) (206,477 shares for the three months ended June 30, 2025 and 223,038 shares for the three months ended June 30, 2024).

* Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit corporation: Yes (voluntary)

* Proper use of earnings forecasts, and other special matters

(Caution regarding forward-looking statements)

The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual business and other results may differ substantially due to various factors. For the suppositions that form the assumptions for earnings forecasts and cautions concerning the use thereof, please refer to "1. Overview of Operating Results, (3) Explanation of consolidated earnings forecasts and other forward-looking statements" on page 5 of the attached material.

Attached Materials

1. Overview of Operating Results

(1) Overview of operating results for the period under review

During the three months under review (April 1, 2025 to June 30, 2025), the Japanese economy was on a moderate recovery trend due to improvements in the employment and income environment. Meanwhile, the outlook remained uncertain due to such factors as U.S. trade policy and geopolitical risks. In addition, there are concerns regarding impacts such as construction delays, longer construction times, and business downsizing due to the emergence of labor shortages, particularly in the construction and logistics industries.

In the industrial field, demand for capital investment remained steady mainly in some semiconductors and aircraft-related industries. In the housing field, although the number of new housing starts, mainly for detached housing, temporarily declined due to the reaction to the rush demand that took place before the revisions to laws and regulations, the demand for energy-saving and highly functional products remained firm. In the construction field, demands related to the social infrastructure rose.

In overseas countries, despite the outlook becoming more uncertain due to the effects of U.S. trade policy, etc., the economies of India and countries in the Southeast Asian region such as Indonesia demonstrated underlying strength. On the other hand, the economy in China remained stagnant.

Under these circumstances, the Company will celebrate its 360th anniversary in 2026. Additionally, the fiscal year ending March 31, 2026 constitutes the third and final stage of “Yuasa Vision 360” and the final year of the medium-term management plan “Growing Together 2026.” The Group will continue to work on enhancing corporate value through “corporate culture reform,” “DX promotion,” and “sustainability promotion.” In the fields of manufacturing, home building, environment building, and town building, we are driving business transformation by developing market-out businesses addressing both sales of products and sales of services.

Under “corporate culture reform,” we are enhancing employee engagement through the YUASA PRIDE Project, which focuses on increasing work satisfaction and regarding individuals with respect. With “comprehensive strengths,” “challenges,” and “communication” as our keywords, we are working on developing human resources capable of solving social issues through “TSUNAGU” innovation.

Under “DX promotion,” we will provide support for business transformation by building a data utilization infrastructure, developing DX talent, reforming business processes, and creating innovation.

Under “sustainability promotion,” we aim to reduce the Group’s CO_2 emissions by 30% (compared to the fiscal year ended March 31, 2023) by March 2026, and promote green businesses on a Company-wide basis that support business partners’ efforts to become carbon neutral.

As part of the promotion of our growth strategy, in our robot and AI digital strategy, we enhanced the functions of the “F[ai]ND OUT Series” of AI appearance inspection system. Additionally, through our participation in the proof of concept simulation (Art Walk Midosuji and Yokohama Nishiguchi OPEN PARK) for the “Walkable” project promoted by the Ministry of Land, Infrastructure, Transport and Tourism, we have worked to leverage the Company’s networks to create attractive spaces for lingering.

For the overseas strategy, aiming at strengthening regional strategy, we opened sales bases for local subsidiaries in Chennai, India (fourth location in the country) and Da Nang, Vietnam (third location in the country).

As a result, consolidated net sales for the three months under review increased 2.6% from the same period of the previous year, to ¥116,596 million. In terms of profits, operating profit was ¥2,152 million (up 28.8% year on year), ordinary profit was ¥2,398 million (up 19.4% year on year). Profit attributable to owners of parent increased 30.1% from the same period of the previous year, to ¥1,684 million. HENKO (S) PTE. LTD. and 5 other companies were included in the scope of consolidation, and alfaTKG Co., Ltd. was included in the scope of the equity method effective from the first quarter of the fiscal year ending March 31, 2026.

To mark 360 years since the foundation, with the determination to aim for further growth and development, the Company resolved at the 146th Ordinary General Meeting of Shareholders held on June 25, 2025 to amend its trade name to “Kabushiki Kaisha YUASA” in Japanese and “YUASA CO., LTD.” in English on April 1, 2026.

Results by reportable segment are as follows:

<Industrial Equipment & Tools Division>

In the Industrial Equipment & Tools Division, there was a downturn in sales of cutting tools and machine tool peripheral equipment caused by signs of a partial review of production due to the impact of trade policies, etc. in the automobile-related industry.

Under these circumstances, we made efforts toward selling and proposing solar, storage battery and energy-saving products in response to realizing carbon neutrality. Additionally, along with promoting automation proposals to realize smart factories as measures against labor shortages, we have seen strong sales in products related to infrastructure equipment for improving working environments at production sites. Despite the above, net sales were ¥16,395 million (down 10.9% year on year).

<Machine Tools Division>

In the Machine Tools Division, the difficult order environment continued in Japan as there were signs of prolonged business negotiations due to review of investment plans originating from sluggish demand for automotive semiconductors and uncertainty of U.S. reciprocal tariffs despite capital investment demand related to data centers remaining firm. Overseas, capital investment in the air-conditioning equipment, for which production is made locally, and the semiconductor-related equipment remained steady despite the need to continue paying attention to the trends of trade policy.

Under these circumstances, we strengthened our expansion of marketing channels to the fields that process brittle materials, the precision sheetmetal market, and the measurement field through development of original products, as well as proposals for solutions for overall plant equipment such as intra-factory logistics and carbon neutrality. Additionally, as a result of efforts to promote capital investment utilizing subsidies related to labor-saving and energy-saving, net sales were ¥22,391 million (up 4.5% year on year).

<Housing, Air & Fluidic Control Systems Division>

In the Housing, Air & Fluidic Control Systems Division, as the slump in the number of new housing starts continued, demand for condominiums and remodeling remained firm, and housing fixtures moved solidly. Sales of air-conditioning related equipment and pipes/joints products were also strong due to demand focused on addressing elevated energy costs, carbon neutrality, and the requirement of heat stroke countermeasures in the workplace.

Under these circumstances, sales of energy-saving-related investments in anticipation of the increase in summer electricity demand and pipes/joints products for non-residential use and high-efficiency equipment related to air conditioning have increased. In addition, sales of home air conditioners were also strong due to the forecast of extremely hot weather. Also, efforts in system proposals and strengthening engineering capability in the renewable energy field, such as solar panels, storage batteries, and other products to become carbon neutral resulted in net sales of ¥47,240 million (up 9.0% year on year).

<Building Supplies & Exterior Division>

In the Building Supplies & Exterior Division, material and personnel expenses continued to rise, and demand for redevelopment projects, etc. in the Tokyo metropolitan area slowed, resulting in a difficult market environment. Also, sales of public exterior products remained sluggish for commercial facilities, stores, and schools. On the other hand, social infrastructure investment particularly for products for countermeasures against natural disasters and traffic accidents continued to demonstrate underlying strength, and the demand increased also for security products such as monitoring and control systems.

Under these circumstances, we focused on making proposals for solar carports utilizing renewable energy, package proposals for exterior products to contribute to creating walkable towns, as well as proposals for fabrication hardware and functions related to construction, and also put efforts into expanding sales of delivery boxes aimed at supporting childcare and reducing redeliveries. Nevertheless, net sales were ¥12,265 million (down 4.4% year on year).

<Construction Machines Division>

In the Construction Machines Division, private capital investment remained steady, along with public works projects such as infrastructure development and disaster prevention/mitigation works. On the other hand, we continued to see rising machines and material prices, the work-style reform in the construction industry, and construction delays due to a shortage of construction skilled workers.

Under these circumstances, we focused on products that can solve on-site issues, particularly expanding sales of CO_2 visualization products for construction sites and strengthening sales of solutions for safe construction at construction and agricultural sites and products imported from overseas. At the same time, we promoted proposing disaster prevention, disaster mitigation, and BCP-related products to government agencies. In addition, we strove to expand our auction businesses of used construction, agricultural machines, etc., and enhanced products related to improvement of work environments, and construction machines maintenance and rental functions, resulting in net sales of ¥8,283 million (up 5.5% year on year).

<Energy Division>

In the Energy Division, amid a continued decline in demand for gasoline, the domestic market stabilized mainly due to the continuation of government fuel oil subsidies.

Under these circumstances, the gas station business, which operates mainly in the Tokai region, worked to strengthen services such as car rental and car maintenance businesses, in addition to high value-added car washing, automobile inspections, coatings, and others. In addition, we made efforts to strengthen sales of marine fuel in the Keihin area, resulting in net sales of ¥4,424 million (up 2.1% year on year).

<Others>

In Others, amid consumer spending remaining stagnant due to elevated energy costs, etc. in the consumer goods business, we strived to respond to consumer needs by focusing on the introduction of new models with improved energy-saving performance and the development of products to prevent heatstroke as products to counter the impact of extreme summer heat. In the wood products business, amid the continuing decrease in the number of new housing starts, while demand for architectural timber remained difficult due to the aftereffects of the rush demand at the end of the previous fiscal year due to a revision of the Building Standards Act, we focused on proposing applications utilizing domestic materials and developed new products and markets.

As a result, net sales were ¥5,595 million (up 1.4% year on year).

(2) Overview of financial position for the period under review

As of June 30, 2025, total assets were ¥265,382 million, a decrease of ¥22,253 million from the end of the previous fiscal year. This was primarily due to decreases in notes and accounts receivable - trade, and contract assets of ¥21,468 million and cash and deposits of ¥6,794 million despite an increase in inventories of ¥1,853 million.

Total liabilities were ¥156,374 million, a decrease of ¥21,844 million from the end of the previous fiscal year. This was primarily due to decreases in notes and accounts payable - trade of ¥13,817 million and income taxes payable of ¥3,465 million.

Total net assets decreased by ¥408 million from the end of the previous fiscal year, to ¥109,007 million. This was primarily due to a decrease in retained earnings of ¥1,034 million, despite an increase in valuation difference on available-for-sale securities of ¥1,062 million.

As a result, the equity-to-asset ratio was 40.9% (37.8% at the end of the previous fiscal year).

(3) Explanation of consolidated earnings forecasts and other forward-looking statements

Regarding the consolidated earnings forecasts for the first six months of the fiscal year ending March 31, 2026 and the full business year, the earnings forecasts are unchanged from the announcement in the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2025" dated May 9, 2025.

Furthermore, the earnings forecasts were created based on information which is currently available on the day of the announcement, and the actual performance and results may differ from the forecast values and outlook.

2. Quarterly Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	43,854	37,060
Notes and accounts receivable - trade, and contract assets	105,374	83,906
Electronically recorded monetary claims - operating	38,905	41,163
Inventories	18,253	20,106
Other	3,996	3,898
Allowance for doubtful accounts	(50)	(60)
Total current assets	210,333	186,074
Non-current assets		
Property, plant and equipment		
Land	39,159	39,110
Other, net	6,321	6,228
Total property, plant and equipment	45,481	45,339
Intangible assets		
Goodwill	2,219	2,399
Other	8,836	10,168
Total intangible assets	11,055	12,567
Investments and other assets		
Other	20,821	21,465
Allowance for doubtful accounts	(56)	(64)
Total investments and other assets	20,765	21,400
Total non-current assets	77,302	79,308
Total assets	287,635	265,382

(Millions of yen)

	As of March 31, 2025	As of June 30, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	92,545	78,727
Electronically recorded obligations - operating	54,200	51,769
Short-term borrowings	4,200	2,630
Income taxes payable	3,842	377
Provision for bonuses	3,321	1,735
Provision for bonuses for directors (and other officers)	80	–
Other	11,933	12,397
Total current liabilities	170,124	147,638
Non-current liabilities		
Long-term borrowings	2,490	2,451
Provision for share awards	310	324
Provision for share awards for directors (and other officers)	188	199
Retirement benefit liability	1,193	1,201
Other	3,911	4,558
Total non-current liabilities	8,095	8,736
Total liabilities	178,219	156,374
Net assets		
Shareholders' equity		
Share capital	20,644	20,644
Capital surplus	6,755	6,756
Retained earnings	79,637	78,603
Treasury shares	(2,976)	(2,967)
Total shareholders' equity	104,060	103,036
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,113	4,176
Deferred gains or losses on hedges	(17)	(15)
Foreign currency translation adjustment	1,649	1,218
Remeasurements of defined benefit plans	40	37
Total accumulated other comprehensive income	4,786	5,418
Share acquisition rights	123	113
Non-controlling interests	445	440
Total net assets	109,416	109,007
Total liabilities and net assets	287,635	265,382

(2) Consolidated statement of income and consolidated statement of comprehensive income

Consolidated statement of income

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Net sales	113,687	116,596
Cost of sales	101,170	102,943
Gross profit	12,517	13,653
Selling, general and administrative expenses	10,845	11,500
Operating profit	1,671	2,152
Non-operating income		
Interest income	412	24
Dividend income	107	121
Share of profit of entities accounted for using equity method	–	73
Other	119	79
Total non-operating income	640	298
Non-operating expenses		
Interest expenses	283	43
Other	20	9
Total non-operating expenses	303	53
Ordinary profit	2,008	2,398
Extraordinary income		
Gain on sale of non-current assets	0	1
Total extraordinary income	0	1
Extraordinary losses		
Loss on sale of non-current assets	–	0
Loss on retirement of non-current assets	0	0
Total extraordinary losses	0	0
Profit before income taxes	2,008	2,399
Income taxes	696	703
Profit	1,311	1,696
Profit attributable to non-controlling interests	17	11
Profit attributable to owners of parent	1,294	1,684

Consolidated statement of comprehensive income

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit	1,311	1,696
Other comprehensive income		
Valuation difference on available-for-sale securities	233	1,062
Deferred gains or losses on hedges	(39)	2
Foreign currency translation adjustment	237	(431)
Remeasurements of defined benefit plans, net of tax	(20)	(2)
Total other comprehensive income	412	630
Comprehensive income	1,724	2,326
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,702	2,316
Comprehensive income attributable to non-controlling interests	21	10

(3) Notes to quarterly consolidated financial statements

Notes on going concern assumption

No item to report.

Notes on significant changes in the amount of shareholders' equity

No item to report.

Notes to quarterly consolidated statement of cash flows

Quarterly consolidated statement of cash flows for the three months ended June 30, 2025 is not prepared. Depreciation (including amortization related to intangible assets excluding goodwill) and amortization of goodwill for the three months ended June 30, 2024 and 2025 are as follows.

(Millions of yen)

	Three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)	Three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)
Depreciation	517	363
Amortization of goodwill	88	68

Notes on segment information, etc.

Segment information

I. Three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

1. Information on the amount of net sales and profit/loss for each reportable segment

(Millions of yen)

	Reportable segments							Others (Note 1)	Total	Adjustment (Note 2)	Amount recorded in the quarterly consolidated statement of income (Note 3)
	Industrial Equipment & Tools	Machine Tools	Housing, Air & Fluidic Control Systems	Building Supplies & Exterior	Construction Machines	Energy	Total				
Net sales											
Sales to external customers	18,403	21,428	43,323	12,827	7,848	4,335	108,166	5,520	113,687	–	113,687
Intersegment sales or transfers	3,347	1,096	2,401	1,271	1,202	10	9,329	135	9,465	(9,465)	–
Total	21,750	22,525	45,725	14,098	9,051	4,345	117,496	5,656	123,153	(9,465)	113,687
Segment profit (loss)	461	449	1,238	428	131	14	2,724	(0)	2,723	(1,051)	1,671

Notes:
1. The classification "Others" is a segment of business not included in the reportable segments and includes businesses selling lifestyle-related products and wood products.
2. The adjustment of the segment profit (loss) of negative ¥1,051 million represents mainly costs related to the administration division of the Company that has not been attributed to a reportable segment.
3. Segment profit (loss) is adjusted to operating profit as recorded on the quarterly consolidated statement of income.

2. Information on impairment losses on non-current assets, goodwill, etc. for each reportable segment

No item to report.

II. Three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

1. Information on the amount of net sales and profit/loss for each reportable segment

(Millions of yen)

	Reportable segments							Others (Note 1)	Total	Adjustment (Note 2)	Amount recorded in the quarterly consolidated statement of income (Note 3)
	Industrial Equipment & Tools	Machine Tools	Housing, Air & Fluidic Control Systems	Building Supplies & Exterior	Construction Machines	Energy	Total				
Net sales											
Sales to external customers	16,395	22,391	47,240	12,265	8,283	4,424	111,001	5,595	116,596	–	116,596
Intersegment sales or transfers	3,696	833	2,537	1,250	1,342	11	9,672	186	9,858	(9,858)	–
Total	20,092	23,224	49,778	13,516	9,625	4,436	120,673	5,782	126,455	(9,858)	116,596
Segment profit	345	597	1,702	296	246	18	3,207	76	3,283	(1,130)	2,152

Notes:
1. The classification "Others" is a segment of business not included in the reportable segments and includes businesses selling lifestyle-related products and wood products.
2. The adjustment of the segment profit of negative ¥1,130 million represents mainly costs related to the administration division of the Company that has not been attributed to a reportable segment.
3. Segment profit is adjusted to operating profit as recorded on the quarterly consolidated statement of income.

2. Information on impairment losses on non-current assets, goodwill, etc. for each reportable segment

No item to report.